

## WHO WE ARE

Zarr Consulting Services provides exceptional transformation services for a broad spectrum of organizations. The mission of the company is to collaborate with other organizations, including federal, state and local government, education (K12 and higher-Ed), and enterprise (commercial) to bring about beneficial transformation of information technology, business systems, processes, and people.

Zarr Consulting Services brings together professional resources that explicitly understand the challenges that organizations face when attempting to reach for another level of enterprise business and information technology/system transformation. With 30+ years of experience across diverse markets, the Zarr Consulting Services' resources will execute an effective mix of products and services tailored to achieve the next level of operations and performance. Our professional resources work every step of the way, collaborating one-on-one, with targeted departments, or large enterprise structures, to produce the right transformation path required for our customers.

Zarr Consulting Services is a Small Business Administration (SBA), certified Woman-Owned Small Business (WOSB), with an 8(a) certification.

## WHAT SETS ZARR CONSULTING SERVICES APART FROM THE COMPETITION?

- Experienced Resources
- Strategic Blend of Technology and Business Professional Expertise
- Multi-Level Organizational Experience and Expertise
- Client Relationship Management

## CORE CAPABILITIES

Our business and technology experts discover, research, analyze, design, and implement solutions in the areas of:

- Strategic Planning and Execution
- Business Transformation
- Information Systems/Technology Analysis and Recommendations

## BUSINESS TRANSFORMATION CONSULTING

Our consulting services focus on integrated solutions designed to enhance business performance. We incorporate industry best practices for business management strategies and their associated processes. This enables a competitive advantage to more effectively serve customers. Our services include the following:

- Enterprise Services & Solutions
- Change Management & Organizational Assessment
- Business Process Re-engineering
- Technology Discovery, Assessment, Analysis, Documentation and Recommendation
- Cybersecurity (assessment/solution/implementation/validation)
- Data and Analytics Platform (predictive analysis for decision making)
- Program/Project Management (oversight/mentoring)
- Proposal Analysis and Proposal Writing Expertise
- Expertise in Classified and Non-Classified Environments

### Federal Certifications

WOSB/EDWOSB/MOSB/WBE/8(a)

### State Certifications

New Mexico  
WOSB/EDWOSB/MOSB

### General Information

REGISTERED COMPANY NAME:  
Zarr Consulting Services, LLC

YEAR INCORPORATED:  
May 2017

STATE OF INCORPORATION:  
New Mexico

CORPORATION TYPE:  
Subchapter S

D-U-N-S NUMBER:  
081067184

UEI IDENTIFIERS:  
UBI (DUNS) G2LSM6451HN7  
USI (SAM) G2LSM6451HN7

CAGE CODE:  
81S23

GSA

MULTIPLE AWARD SCHEDULE (MAS)  
47QTC A25D006S

 Contract Holder

 U.S. Small Business Administration



## Major Clients/Past Performance

- Department of Energy (DOE)
- County of San Diego (CoSD)
- San Diego County Office of Education (SDCOE)
- HISNA (Hyundai Information Service North America)
- Rondell Homes
- Mountain Crest Properties



## NORTH AMERICAN INDUSTRY CLASSIFICATION SYSTEM (NAICS)

- 541990 All Other Professional, Scientific and Technical Services
- 541 Professional and Technical Services
- 5416 Management and Technical Consulting Services
- 541611 Strategic Planning Consulting Services
  - Administrative Management and General Management Consulting Services
  - Business Management Consulting Services
- 541612 Human Resources Consulting Services
- 541613 Marketing Consulting Services
- 541614 Process and Logistics Consulting Services
- 541618 Other Management Consulting Services
- 541690 Other Technical Consulting Services
- 541512 Computer Software Consulting Services or Consultants
  - Computer Software Analysis and Design Services, Custom
  - Computer Systems Integration Design Consulting Services
  - Information Management Computer Systems Design Services
  - Computer Software Consulting Services or Consultants
- 541513 Computer Facilities Management Services
- 541720 Business Research and Development Services

## COMPREHENSIVE SERVICES

Zarr Consulting Services provides a full spectrum of end-to-end business transformation services to support our customer needs. Our services include:

- STRATEGY AND PLANNING
  - Immediate (30-90 days)
  - Interim (6-12 months)
  - Long Term (2-5 years)
- ORGANIZATIONAL RESTRUCTURE
- CHANGE MANAGEMENT
- RISK MANAGEMENT
- BUSINESS PROCESS RE-ENGINEERING
- BUSINESS REQUIREMENTS DOCUMENTATION
- PLANS
  - Strategic
  - Technology
  - Operations
  - Communication
  - Implementation
  - Transition
  - Quality
  - Risk Mitigation
  - Project
  - Organizational Change Management
  - Work
  - Roadmaps/Timelines
- PROGRAM/PROJECT MANAGEMENT
  - Analysis
  - Documentation (Report Findings)
  - Recommendations
  - Mentoring/Oversight
  - PMO Execution
- DATA ANALYTICS
  - Data Analysis and Recommendation
  - Data Cleansing
  - Data Conversion
- BUSINESS DEVELOPMENT
  - Strategic Planning
  - Sales Cycle Analysis and Recommendation
  - Request For Proposal (RFP) Analysis
  - Proposal Writing
- ENTERPRISE SERVICES AND SOLUTIONS
  - CLOUD COMPUTING
  - DATA CENTER CONSOLIDATION
  - NETWORKING AND ARCHITECTURE
  - APPLICATIONS
    - Discovery
    - Analysis
    - Recommendations
  - CYBERSECURITY
  - QUALITY ASSURANCE
  - PROGRAM/PROJECT RESOURCING (STAFFING)
  - ARTIFICIAL INTELLIGENCE (AI) TECHNOLOGY



CIO Times 2024 cover story  
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ZCS Compatibility Statement  
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